

Connected Partner Opportunity Reports

OPPORTUNITY REPORT	REPORT DESCRIPTION & APPLICATION
All partner opps shared with me	Shows all your partner's opportunities that they are sharing with you. This report helps you see the scope of opportunities shared with you by this partner.
All partner open opps shared with me	Shows all your partner's open opportunities that they are sharing with you. This report helps you see the scope of open opportunities shared with you by this partner.
All unmatched opps	Shows all your opportunities on accounts that don't match with this partner. This report helps you identify accounts with opportunities this partner may not be engaged with.
All unmatched open opps	Shows all of your open opportunities on accounts that don't match with this partner. This report helps you identify open opportunities on accounts this partner may not be engaged with.
All greenfield opps	Shows all of this partner's opportunities on accounts that are "greenfield" or net new accounts for you. This report helps you identify this partner's opportunities on accounts you may want to target.
All greenfield open opps	Shows all of this partner's open opportunities that are on "greenfield" accounts, or net new accounts for you. This report helps you identify this partner's open opportunities on net new accounts you may want to target.
All partner opps on matched accounts	Shows all of this partner's opportunities on matched accounts. This report helps you see the scope of all your partner's opportunities shared with you on your matched accounts.
All partner open opps on matched accounts	Shows all of this partner's open opportunities on matched accounts. This report helps you see the scope of all your partner's open opportunities shared with you that match your accounts.
All partner opps on mutual customer accounts	Shows all of this partner's opportunities on mutual customer accounts. This report helps you see the scope of all your partner's opportunities shared with you that match your customer accounts.

All partner opps on mutual prospect accounts	Shows all of this partner's opportunities on mutual prospect accounts. This report helps you see the scope of all your partner's opportunities shared with you that match your prospect accounts.
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